

Telcordia, a global leader in the development of fixed, mobile and broadband communications software and services, enables Communications Service Providers (CSPs), enterprises, suppliers and government entities to successfully deploy innovative and advanced services that help our clients realize operational efficiencies, drive revenue, and maintain a competitive edge in the new era of services-dominated communications. Communications isn't one of our businesses, it's our only business; no one knows more about communications than Telcordia. We link people, ideas, and economies through communications technology.

Telcordia offers a full complement of market-leading software systems, seasoned telecom consultants, and an innovation powerhouse that are unrivaled in the industry. Telcordia has globally trusted expertise in software and services to meet the needs of customers and partners, including, [consulting](#), [next-generation OSS](#), [network and application interconnection](#), [service delivery and charging](#) solutions, [industry research](#) and [new technology development](#). Telcordia is headquartered in Piscataway, N.J, with offices throughout North America, Europe, Asia, Central and Latin America. (www.telcordia.com)

Presence

Europe & Middle East Client List: Telcordia maintains referenceable customer relationships in the EMEA region, including:

- **Planning and Engineering:** BT, Telefonica (Spain), Telecom Italia, Etisalat, Orange Jordan, Telekom Slovenia,
- **Fulfillment:** Telefonica Moviles, Easynet, Telecom Italia, Telekom Slovenia, T-Magyar Telekom, T-Hrvatski Telekom, Wana, Maroc Telecom
- **Service Management:** France Telecom, O2
- **Real Time Charging and Policy Management:** Base Telecom, Orange UK, Swisscom Mobile
- **Service Delivery:** Orange UK, Elisa, Telenor, Cellcom, Swisscom Mobile, Base Telecom
- **Number Portability:** Regulators and operators in Egypt, Pakistan, Oman, Saudi Arabia, Greece, Lithuania and Turkey.
- **Common Language:** Telecom Italia, OTE, Saudi Telecom
- **Consulting:** BT, Saudi Telecom

Client engagement announcements are available via the News section of our website at: http://www.telcordia.com/news_events/pressreleases/

Telcordia is a member of the [SAMENA Telecommunications Council](#), a telecom consortium encompassing the South Asia, Middle East and North Africa region, which promotes telecoms innovation, collaboration and knowledge-sharing to encourage the development of world-class global telecoms solutions.

Locations: Telcordia services our accounts in EMEA through the following regional offices and sales locations:

- London and Frimley, United Kingdom
- Rome, Italy
- Frankfurt, Germany
- Paris, France
- Madrid, Spain
- Dubai, United Arab Emirates

Events: For a current list of industry events that Telcordia will be participating in, including speaking engagements and webinars, please visit: http://www.telcordia.com/news_events/events/



Alliances: Telcordia works with leading developers and integrators in the region, including:

- **IBM.** Telcordia and IBM together help communications service providers create new revenue-generating services and improve operational efficiency.
- **ESRI.** Telcordia extends the ESRI® ArcGIS™ architecture to provide an open and scalable environment for the Telcordia Network Engineer offer, which the companies often promote jointly in the region.
- **SAP.** Telcordia achieved *Powered by SAP NetWeaver®* certification for Common Language® Suite 1.0.
- **Others:** Saab Grintek, Martin Dawes Systems, Samena Council, Telefónica I+D, Datamat, Giza Systems, GISDATA, and Steria

Market Leadership

Heritage. Telcordia is the chief architect of the United States communications system and the global market leader in communications software and services worldwide. Having built so much of the existing U.S. telecommunications network, we're now developing and delivering next generation network solutions, promoting the convergence of voice, data and video. Leveraging the strength of our past, we continue to break ground around the world, as more companies come to depend on our innovation, experience, and reach.

Innovation. More than 1,800 patents have been issued to Telcordia, delivering world class innovation in ADSL, ATM/SONET, AIN, optical networking/WDM, wireless (3/4G, cellular, mobility), and security.

Industry Collaboration. Telcordia holds leadership positions in the industry's most respected standards bodies and forums including: ATIS, ITU, TIA, TMF, IEEE and OMA. We facilitate and author the Generic Requirements that provide for the integrity and interoperability of telecommunications equipment, systems, and services.

Solutions. . Telcordia's primary strengths is its deep, yet diverse offerings across many facets of network and business operations, including:

- **Next Generation OSS** — With a focus on planning & engineering, fulfillment, and service assurance, we help service providers build a strong foundation for superior business performance.
- **Service Delivery & Charging** — We help providers rapidly and cost-effectively expand their mobile, IP and converged offerings, with solutions that help them drive revenues by putting the customer in control.
- **Interconnection** — We enable providers to extend their service reach across network, device, and geographic boundaries, accelerating service adoption and reducing the cost of delivery.
- **Research** — We are helping to invent the future of global communications, with solutions that have been adopted by governments, operators, and enterprises, improving the lives of billions of end users.
- **Consulting** — We offer second-to-none experience through the entire project lifecycle and across implementation domains, helping resolve the most complex communications challenges.

Recognition. We take pride not only in the efficacy of our products and services, but in the acknowledgment of our continued industry leadership, including the following:

- For the third consecutive year, OSS Observer (now part of Analysys Mason), ranked Telcordia as #1 in Service Fulfillment
- 2009 and 2008 Excellence Awards from *Billing & OSS World* for the Telcordia Service Management Suite, Telcordia Fulfillment Suite and Telcordia Real-Time Charging
- 2009 NGN Leadership Award for Telcordia® Real-Time Charging
- 2009 Tomorrow's Technology Today Award for Network Configuration Assessment for Telcordia® IP Assure as a best-of-breed product that provides the highest security integrity check for an entire IP network.
- 2009 Network Products Guide for Telcordia® IP Assure For the third consecutive year, OSS Observer (now part of Analysys Mason), ranked Telcordia as #1 in Service Fulfillment
- 2008 Convergence World Award in the "Best OSS/BSS Product or Service" category for the Telcordia® Real-Time Charging solution
- *Global Telecoms Business* named Telcordia the 2008 winner of Innovation Awards for the Telcordia Integrated Inventory and Telcordia® Real-Time Charging solutions
- 2008 InfoVision Awards winner for the Telcordia Integrated Inventory, a combination of Telcordia® Granite Inventory and Telcordia® Network Engineer solutions
- 2007 INTERNET TELEPHONY Excellence Award for the Telcordia® Service Interconnection Community
- 2007 Frost & Sullivan Award for Product Innovation of the Year the Telcordia Service Management Suite and Telcordia Integrated Inventory solution
- Frost & Sullivan 2006 European Company of the Year

For more than two decades, Telcordia has supported leading communications companies around the globe with a robust, end-to-end portfolio of software, services, and research that turns the complexities of convergence into competitive advantage.

Products

- Telcordia Next Generation OSS solutions provide the foundation of superior business performance. Telcordia offers highly configurable products, flexible implementation options, and industry-proven technology spanning Planning & Engineering, Fulfillment and Service Assurance. Telcordia Fulfillment utilizes an Integrated Inventory approach, the industry's most robust, integrated functionality for managing physical and logical network inventory, by combining the capabilities of Telcordia® Network Engineer and Telcordia® Granite Inventory. And through Managed Evolution, investments in core OSSs can continue to be leveraged by making critical inventory data available to NextGen OSSs through techniques such as data federation.
- More than 40 service providers worldwide use the innovative Telcordia Service Delivery & Charging suite to create new services on existing and evolving wireline, wireless, IP, and convergent networks. Telcordia® Real-Time Charging gives service providers the ability to enable competitive differentiation and rapid time-to-market with a real-time, convergent charging solution. Telcordia® Real-Time Policy enables the consumer to control their own user experiences with real-time policy-based interactive controls.
- Telcordia is the leader in Number Portability solutions, with deployments around the world, including the USA, Canada, Egypt, Greece, India, Lithuania, Malaysia, Mexico, Oman, Pakistan, Saudi Arabia, South Africa and Turkey. Telcordia Service Interconnection solutions help service providers expand their service reach, accelerate service adoption and reduce the cost of service delivery. Comprehensive subscriber-based information and data exchange interconnection services are an essential element for guaranteed service delivery.

Services

Our Advanced Technology solutions group conducts pioneering applied research that inspires much of the innovation in our industry. Our clients in this area are working on actively managing convergence on all fronts: networks, services, devices, screens and business models. We also help address the dependency on the security of applications, data, policies and users. And we are exploring investments in enabling technologies and tools in the field of information and computing sciences.

Telcordia Consulting Services provides the network integration and operations transformation expertise required for the converged marketplace. Practice areas include:

- Financial/Regulatory Analysis and Planning
- Network/Technology Engineering, Design, Integration and Testing
- Operations Transformation
- System Installation, Deployment and Training

Telcordia® Common Language® Information Services are unique to the telecom industry. Telcordia provides a single, managed data infrastructure to help increase operational efficiency and ensure that network and service information is represented in a consistent, meaningful manner within a service provider, and across the community of vendors and industry standards.